

# Critical metrics for distribution companies

Educational Webinar

**DataSelf**  
BI for mid-sized companies



**Presenter:**

**Joni Girardi, DataSelf Founder & CEO**

# Agenda

- Why Analytics
- DataSelf Analytics demo
- Q&A



# Analytics for Distributors

- Sales
- Supply Chain



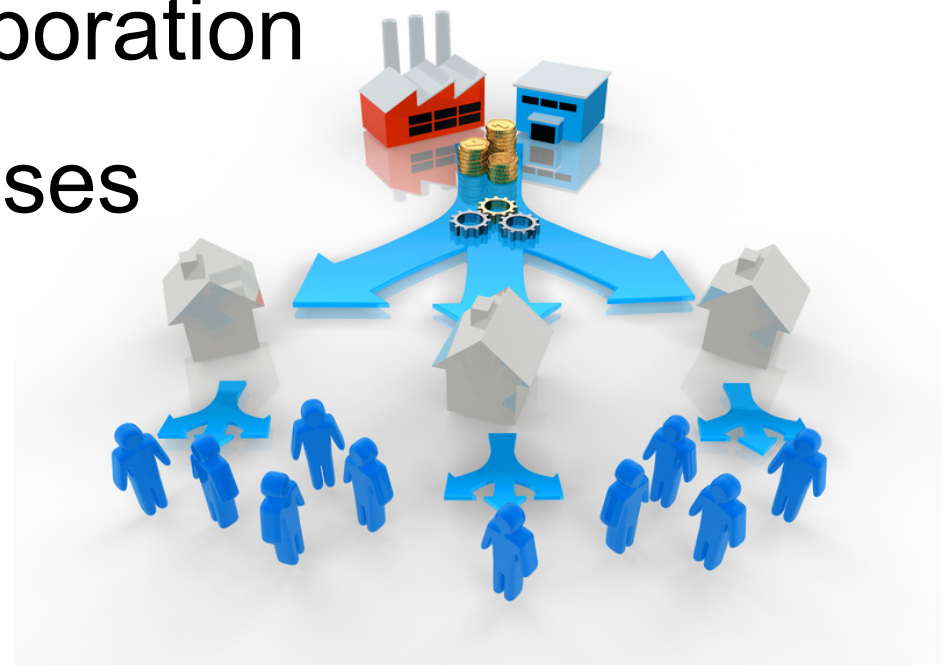
# **Analytics for Sales**

- Sales and profitability
- Ordering and invoicing efficiency
- Dynamic sales commissions
- Forecasting
- Pricing strategy
- Data integration



# Analytics for Supply Chain

- Inventory management
- Inbound and outbound routing & logistics
- Supply chain collaboration
- Purchasing processes
- Forecasting
- Data integration



# Why DataSelf Analytics



**Empowering  
business users**

# Empowering users - I

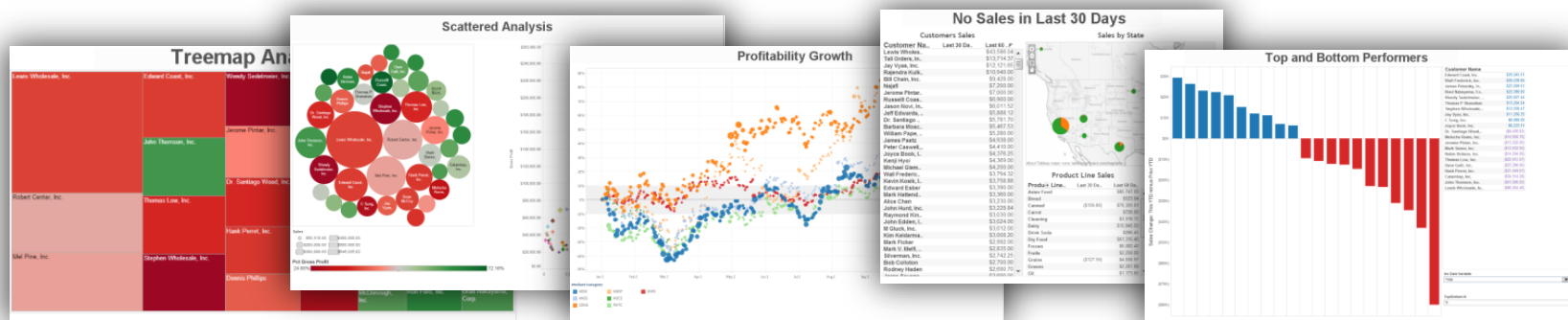
# Easy



# Empowering users - II

# 2,000+

reports, dashboards & KPI's



## DataSelf Analytics

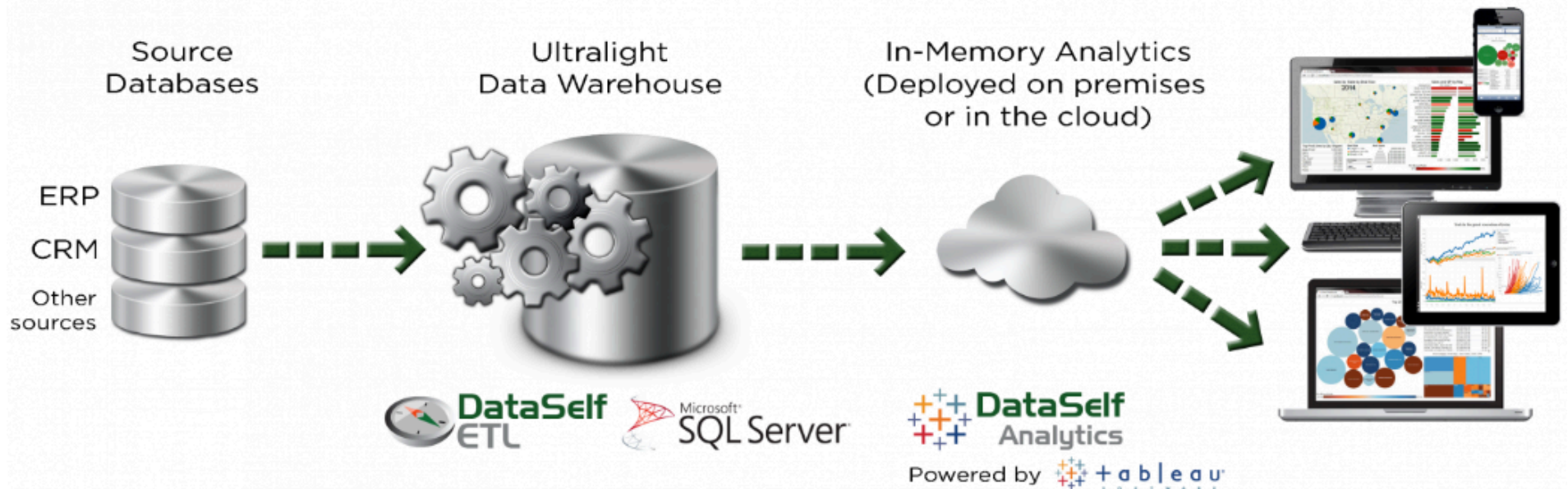
It's like driving a Ferrari



# Test Drive!

- Secured access
- Sample KPIs
- Dashboard building

# DataSelf Analytics Architecture



# DataSelf Analytics ROI

Quick ROI



4 to 5-figure investment



**Q & A**

# Thank you!

**Joni Girardi, DataSelf Corp. CEO & Founder**

(408) 674.8003    [jgirardi@dataself.com](mailto:jgirardi@dataself.com)    @jonigirardi

[www.dataself.com](http://www.dataself.com)

**DataSelf Analytics**

It's like driving a Ferrari

2,000 reports, dashboards and KPIs  
In-memory analytics  
Data warehousing

